

**As an Inscape® Publishing Authorized Distributor, The VitalLink Consulting Agency can conduct training seminars for your organization using Inscape Publishing assessments and scripted programs or, for organizations having in-house training departments, we can act as your distributor and supply your organization with the desired training programs and associated assessments on an unlimited basis.**

The following are some of the basic instrumented training resources available from The VitalLink Consulting Agency through Inscape Publishing.

### **DiSC® Classic**



The DiSC system of behavior has been used by millions of people to learn more about themselves and others, and by organizations and companies to promote better understanding among employees that generally leads to improved workplace productivity. Every day, organizations use DiSC to establish a common language, paving the way for successful training and coaching applications. Detailed, personalized information helps people apply DiSC learning to specific business situations, including sales, leadership development, customer service, and conflict resolution.

In December 2005, Frederick W. Lovelace achieved Certified DiSC Trainer status in accordance with the criteria of an Inscape Publishing, Inc. certification program. The certification program included extensive coursework on the DiSC behavioral model, an evaluation of the applicant's knowledge of the application of DiSC in the target market, and the successful completion of a rigorous one-on-one practical examination.

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### **Work Expectations Profile**



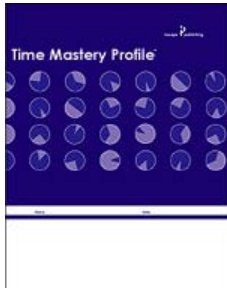
The *Work Expectations Profile* helps people identify and communicate their high expectations, take initiative to get them met, and adjust them when necessary. This advanced learning instrument is effective in a variety of work settings, including working on a team, transitioning to a new position, experiencing organizational restructuring, creating meaningful performance reviews, and making the most out of the office routine. The result? Enhanced employee performance, increased job satisfaction, and reduced turnover.

### **Team Dimensions Profile**



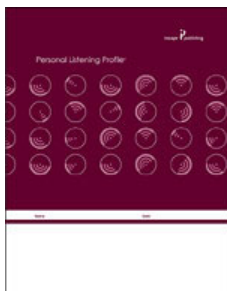
Successful team members don't do the same thing at the same time. They do the right thing at the right time. The *Team Dimensions Profile* helps individuals work from their strengths by identifying their most natural team role, while giving them added appreciation for the contributions of others.

### **Time Mastery Profile®**



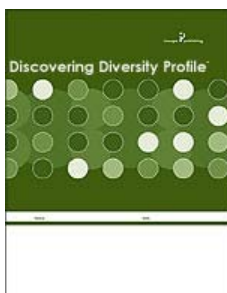
If you could reduce wasted time by just five minutes every hour, productivity would jump 8.3 percent. Efficiency levels would also rise as staff members began to devote more time to completing critical tasks. The *Time Mastery Profile*® is a complete assessment tool that helps individuals set priorities and manage time more effectively by evaluating their effectiveness.

### **Personal Listening Profile®**



The *Personal Listening Profile* also helps people understand when their most natural listening approach may not be appropriate, and how to adopt another approach for more successful communication. Organizations use it in a variety of applications, including customer service, leadership development, conflict resolution, and team building.

### **Discovering Diversity Profile®**



As the dramatic shift to a highly diverse workplace continues, organizations know they must help employees understand, accept, and capitalize on differences. The *Discovering Diversity Profile*® provides a safe, confidential way for employees to explore complex diversity issues in the four key areas of knowledge, understanding, acceptance, and behavior.

**Please contact us for information concerning additional products and instrumented learning platforms that may be of value to your organization.**

The VitalLink Consulting Agency  
216 Maple Lane  
Mechanicsburg, PA 17055  
Phone: (717) 795-9431  
Fax: (717) 795-9432 fax  
Email: [info@vitallinkconsulting.com](mailto:info@vitallinkconsulting.com)  
Internet: [www.vitallinkconsulting.com](http://www.vitallinkconsulting.com)